

ABIDE A WHILE

GARDEN BOUTIQUE



Position: Gift Shop Sales Lead

Salary: Commensurate with experience

Benefits: Paid Vacation, Holidays, Sick Time, 401(k), generous employee discount, plus additional fringe benefits.

Reports To: Shop Manager

Job Overview

The Gift Shop Sales Lead will join our locally-owned business in the heart of Mount Pleasant, SC. Our Gift Shop consists of a sophisticated mix of jewelry, clothing, accessories, stationery, houseplants, pottery, and home décor.

The Gift Shop Sales Lead will be an integral part of the overall success of the department by providing exceptional customer service through excellent interpersonal skills, as well as fostering a positive attitude and a productive work ethic.

Activities

75% Sales and Customer Service

25% Support

Responsibilities

- Greet customers, respond to questions, improve engagement with merchandise and provide outstanding customer service
- Continuously update knowledge of products, services and policies
- Keep on top of Department Sales Goals each month, as well as Individual Sales Goals
- Maintain the presentation of the sales floor, products, and displays
- Operate cash registers, manage financial transactions, and balance drawers
- Initiate special orders and workorders

- Suggest reorders to Gift Shop Manager, as needed
- Walk the salesfloor daily, keeping on top of any changes, new items, items out-of-stock
- Assist in the daily operations of the shop, including re-stocking, pricing, etc.

Requirements

- 2+ years Retail Sales Experience
- Available to work Saturdays (closed Sundays and major Holidays)
- Excellent verbal and written communication skills
- Excellent interpersonal skills
- Commitment to providing exceptional customer service
- Friendly and outgoing personality
- A self-starter and team player

ABOUT ABIDE A WHILE GARDEN BOUTIQUE

We are a locally owned business in the heart of Mount Pleasant with a proven track record of 60+ years of increased growth, visibility, and opportunity. Our company's culture is rooted in trust, integrity and professionalism and we make it a point to use good judgment, fairness, and common sense to meet our daily challenges. You'll find our teams consists of talented, dedicated people who share our enthusiasm and sense of pride.

APPLICATION INSTRUCTIONS

All applicants are asked to complete a company application and submit it to Abide-A-While Garden Boutique / 1460 Highway 17 North / Mount Pleasant, SC 29464. Upon review of application, eligible applicants will be contacted to schedule an interview. You may: (1) download company application from our website, <http://abideawhile.com>, or (2) pick up one at our location during business hours. EOE/DFWP/Background checks are required.